## CONSUMER LOAN RATES

(EFFECTIVE 07/01/2024)

MEMBER FDIC
Interest rates and APR's vary based on credit history. Rates include auto payment; add $.25 \%$ without auto payment.

|  | Annual Percentage Rate | Max Term | Loan to Value |
| :---: | :---: | :---: | :---: |
| VEHICLE LOANS |  |  |  |
| New Auto | 6.99-13.24 | 7 years | 85\%-100\% |
| Used Auto |  |  |  |
| 2 years old | 6.99-13.24 | 5 years | 75\%-90\% |
| 3 to 5 years old | 6.99-13.24 | 4 years | 75\%-90\% |
| 6 to 7 years old | 6.99-13.24 | 3 years | 75\%-90\% |
| Motorhome / Camper |  |  |  |
| Loans $\leq \$ 75,000$ | 8.25-14.50 | 6 years | 75\%-100\% |
| Loans > \$75,000 | 8.75-15.00 | 10 years | 70\% - 95\% |
| Motorcycle |  |  |  |
| New/Used | 7.99-14.24 | 5 years | 75\%-100\% |
| Boat / Motor / Trailer |  |  |  |
| Loans $\leq \$ 75,000$ | 7.79-14.04 | 6 years | 65\%-100\% |
| Loans > \$75,000 | 8.29-14.54 | 10 years | 65\% - 95\% |
| Snow Machine, ATV or Personal Water Craft |  |  |  |
| New/Used | 7.49-13.74 | 5 years | 75\%-100\% |
| Aircraft |  |  |  |
| Loans $\leq$ \$ 75,000 | 8.25-14.50 | 6 years | 75\%-100\% |
| Loans > \$75,000 | 8.49-14.74 | 10 years | 70\% - 95\% |


| OTHER SECURED |  |  |  |
| :--- | :--- | :--- | :--- |
| Savings / CD Secured | $2 \%$ over acct earning rate |  |  |
| HomeFlex Line of Credit |  |  |  |
| Variable | Base $+.5-$ Base +5.5 | 120 month <br> draw period | $65 \%-75 \%$ |
| Fixed | Base $+1.5-$ Base +5.5 | 180 months |  |


| REAL ESTATE |  |  |  |
| :--- | :---: | :---: | :---: |
| 1-4 Family Owner Occupied <br> or Non-Owner Occupied | $\mathrm{B}+0.00-\mathrm{B}+4.00$ | 15 years | $70 \%-75 \%$ |
| $1^{1^{\text {st }} \text { lien }}$ | $\mathrm{B}+0.25-\mathrm{B}+4.50$ | 15 years | $70 \%$ |
| $2^{\text {nd }}$ lien | $\mathrm{B}+0.50-\mathrm{B}+4.50$ | 7 years | $65 \%$ |
| Raw Land / Unimproved | $\mathrm{B}+0.50-\mathrm{B}+4.50$ | 10 years | $75 \%$ |
| Improved Lot | Base +2 | 12 months | $75 \%$ |
| Construction - Short Term: Owner Built / Owner |  |  |  |
| Occupied |  |  |  |


| CREDIT CARDS AND UNSECURED LOANS |  |  |
| :--- | :---: | :--- |
| MasterCard $®$ |  |  |
| Secured MasterCard | 16.50 |  |
| Unsecured | $12.74-19.49$ | 18 months |

MasterCard Credit Card Terms \& Conditions

